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Open Access Week Wayne State University October, 2011

Dave Stout, Sales Director dstout@bepress.com



A definition of "repository"

"...a university-based institutional repository is a <u>set of services</u> that a university offers to the members of its community for the management and dissemination of digital materials created by the institution and its community members.

It is most essentially an organizational commitment to the **stewardship** of these digital materials, including long-term **preservation** where appropriate, as well as **organization** and **access** or distribution." (Lynch, 2003)



Digital Commons Community

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Digital Commons is:

- An Institutional Showcase aka: "IR"
 - Collect, organize, manage, then <u>disseminate</u> intellectual output of the institution
 - Vibrant, growing, dynamic...
- Built on a commercial grade publishing platform
 Apply structure to content, e.g. create an e-journal
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Digital Commons showcases institutional output

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"It is one of the noblest duties of a university to advance knowledge and to diffuse it not merely among those who can attend the daily lectures but far and wide."

—Daniel Coit Gilman, ca. 1878





"Boise State University is developing a "research distribution strategy" in order to provide greater access to Boise State University research for students, researchers, Idaho citizens and the general public." - Marilyn Moody http://works.bepress.com/marilyn_moody/1/



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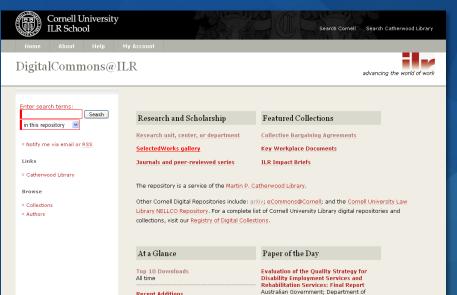
The folks who pay our bills need to and want to know how those investments in the university are benefiting them. Unlike most other enterprises, universities do a lousy job of letting their investors know what they are getting from their investment.

It's time to let the light of universities shine and allow digital repositories to entice additional funding.

—David Shulenburger, Vice President for Academic Affairs, Association of Public Land Grant Universities (APLU), in the closing keynote of the SPARC meeting, November 2008.



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Professor Briggs specializes in human resource economics and public policy in the ILR School at Cornell University. Over the years his research has embraced such subjects as minority participation in apprenticeship training; southern rural labor market analysis; direct job creation strategies, Chicano employment issues; and immigration policy and the American labor force. In addition to the extensive publications of his research, he has served as a member of the National Council on Employment Policy as well as on the Board of Directors of the Corporation for Public and Private Ventures (Philadelphia) and the Center for Immigration Studies (Washington D.C.). He has also served on the editorial boards of such professional journals as the Industrial and Labor Relations Review, the Journal of Human Resources. The Texas Business Review, and the Journal of Economic Issues

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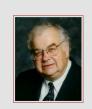
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I have been able to make freely available on-line five book-length manuscripts **that would never otherwise have been published in my lifetime**, have **updated two previously published books**, and have also made available **four of my out-of-print books and over 30 of my published papers and articles** that originally often had very limited circulation.

> All told, the Digital Commons has allowed me to make unusually effective use of my time since my retirement, and believe that I can still make my contributions matter and my influence felt at a national and international level.

> > –Paul Johnsgard, Professor Emeritus, University of Nebraska - Lincoln

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66 I received an email last week from one of the main radio stations in Beijing, asking me to participate in an hour long, live radio program on Public Opinion Polling in China. I was a little puzzled why they asked me, because my only work on that topic was 20 years ago...,





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Professor Emeritus of Political Science at Butler University in Indianapolis.

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the Beijing Review: "Only five or six years ago, the public opinion poll was considered to be a 'bourgeois' or 'capitalist' method of social survey ... Now the taboo has been swept away in the strong tide of reform, which is challenging all of China's traditions, stereotypes and prejudices."

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...Today, in preparation for the show, I Googled "public opinion research in China" and lo and behold, right near the top of the list are several versions of my 1989 paper, via BU's Digital Commons. It seems I must be a leading expert on the subject! And I guess this is how the Chinese radio people must have stumbled across me!



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Academic institutions are actively reclaiming (some) of the publishing opportunities of their communities:

Institutions large and small, public and private, are actively supporting the scholarly publishing process, largely via new technologies and library-based support services opportunities



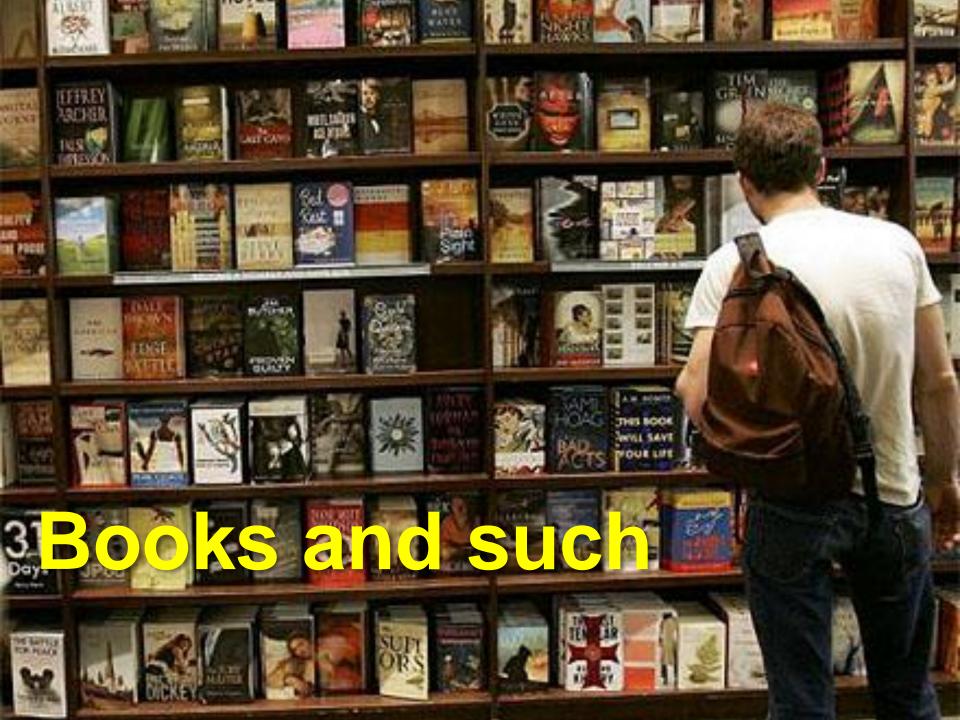
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Presented at ACRL Tailgate 2011: Winning Strategies from the Institutional Repository All Stars, Philadelphia, PA, March 30, 2011.

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UNL's First Book

- 12 years in writing; 13,000 terms with definitions & etymologies
- Accepted, contracted, and later cancelled by UCal Press
- IR manager saw (giant) MS during a lab tour; authors agreed to let us try publishing it online; furnished 99 WordPerfect files
- Typeset in MS Word on 976 half-letter pages
- Published in the IR September 2005
- 58,000 downloads to date
- POD edition (hardcover, 380 pp., \$93) published 2007



Dictionary of *Invertebrate* Zoology

Mary Ann Basinger Maggenti, Armand R. Maggenti, Scott Lyell Gardner



273

dacryoid a. [Gr. dakryon, tear; eidos, form] Tear-shaped.

- dactyl n.; pl. -tyles [Gr. daktylos, finger] 1. A finger or toe; a dactylus; a pretarsus; a digit. 2. (ARTHRO: Crustacea) The ultimate segment of a thoracopod; a dactylopodite.
- dactylethra n. [Gr. daktylethra, finger sheath] (BRVO: Stenolaemata) A degenerate feeding zooid closed by a terminal diaphragm, or an aborted, shortened polymorph.
- dactylognathite n. [Gr. daktylos, finger; gnathos, jaw] (AR-THRO) The distal segment of a maxilliped.
- dactyloid a. [Gr. daktylos, finger; eidos, form] Finger-like.
- dactylopod(ite) n. [Gr. daktylos, finger; pous, foot] (ARTHRO) 1. The terminal segment of a generalized leg or appendage usually claw-like; the pretarsus. 2. For Crustacea see dactyl.
- dactylopore n. [Gr. daktylos, finger; poros, passage] (CNID: Hydrozoa) An opening in the coenosteum of a milleporinan coral for a dactylozooid.
- dactylozooid n. [Gr. daktylos, finger; zoon, animal] (CNID: Hydrozoa) In colonial hydrozoans, a hydroid modified for protection and the capture of prey; protective polyp, zooid or machozooid; a hydrocyst; a palpon. see tentaculozooid, gastrozooid.
- dactylus n. [Gr. daktylos, finger] 1. (ARTHRO: Insecta) A structure of the tarsus. 2. (MOLL: Cephalopoda) see tentacle.
- dance n. [OF. dancer, dance] (ARTHRO: Insecta) Communicative movements of honeybees, usually performed on their combs.
- daphnid a. [Gr. daphne, laurel] (ARTHRO: Crustacea) Any water flea, esp. those in the genus Daphnia.
- dart n. [OF. dard, dagger] 1. Anything that pierces or wounds. 2. (ECHINOD) The spiculum. 3. (MOLL: Gastropoda) A sting

or dart of certain snails.

- dart sac (MOLL: Gastropoda) A muscular caecum of the vagina that produces a fine-pointed calcareous shaft that is 'shot' by partners before courtship, lodging in the integument and releasing a stimulus for courtship behavior.
- Darwinism n. [C. Darwin, English naturalist] The theory of species origin through natural selection working on small inherited differences in individuals.
- dauer larvae (NEMATA) A quiescent stage entered by some parasitic larvae while enclosed in the cast cuticle of the previous stage.
- dauermodification n. [Ger. dauer, duration; L. modificare, to regulate] Character change usually induced by extreme environmental factors that survives for several generations.
- daughter n. [A.S. dohter, daughter] The offspring of a division, not implying sex, such as in daughter cells or daughter nucleus; a daughter chromosome applies to chromatids after metaphase.
- daughter cells The two cells resulting from division of a single cell.
- daughter cyst (PLATY: Cestoda) Fluid filled bladder with protoscolesces formed by exogenous budding of the germinal epithelium of a unilocular hydatid cyst.
- day-eye (ARTHRO: Insecta) The apposition eyes adapted for use in daytime when light is abundant.
- dealate, -ated a. [L. de, away from; alatus, winged] (ARTHRO: Insecta) Loosing wings, as ants and termites, by casting or breaking off. dealation n.
- death n. [A.S. death, death] Irreversible cessation of the activities and breakdown of the structure of protoplasm.
- deaurate a. [L. de, away from; auratus, golden] Having a gold color that appears rubbed or worn.
- decacanth n. [Gr. deka, ten; akantha, thorn] (PLATY: Cestoda) A ten-hooked larva that hatches from the egg; a lycophore.
- decalcification n. [L. de, away from; calcarius, of lime; ficare, to make] Loss of calcium salts from living tissues; removing calcium salts from tissues with acids.

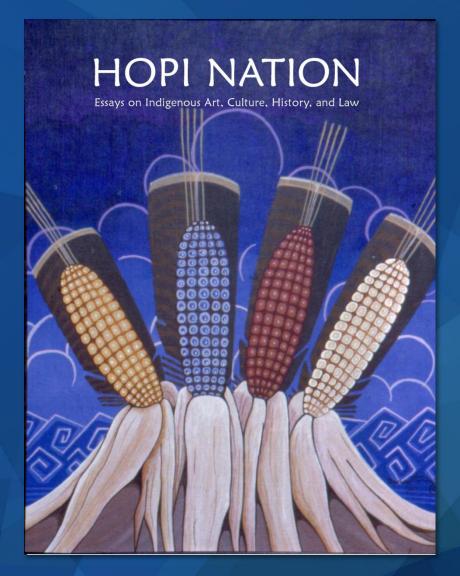
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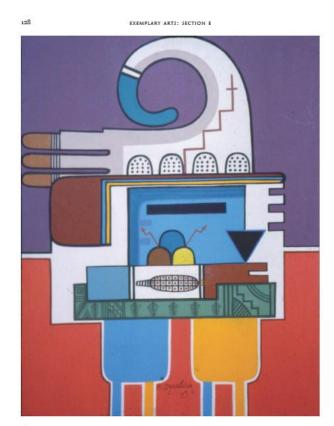


Figure 75. KACHINA OF ONE HORN Dawakema (Milland Lomakema) painting, acrylic (Courtesy of Artist Hopid, Second Mesa, Arizona)



Figure 35. AWATOVI RAIN PRIEST Honvantewa (Terrance Talaswaima) painting, acrylic (Courtesy of Artist Hopid, Second Mesa, Arizona)

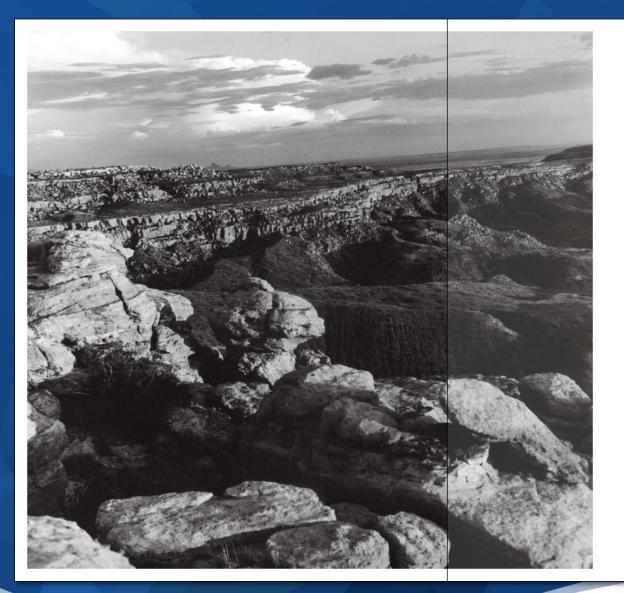
Figure 36. AWATOVI RAIN MAIDEN Honvantewa (Terrance Talaswaima) painting, acrylic (Courtesy of Artist Hopid,

Second Mesa, Arizona)



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Representative pages (2)



CHAPTER 1



The Hopi Nation in 1980 Abbott Sekaquaptewa

"It is a time to recall and to revitalize the good things of Hopi life and to celebrate Hopism."

The Hopi Tricentennial Year is probably one of the most significant and important events in contemporary Hopi life because it has relevance to every facet of Hopi life and will hopefully retain that relevance in the future. It is a time to recall and to revitalize the good things of Hopi life and to celebrate Hopism.

The Hopi people have retained their cultural life to perhaps a greater degree than most Indian peoples in the United States today. Customary practices which govern the pattern of life from birth to death for most Hopi are still carried out to a large extent.

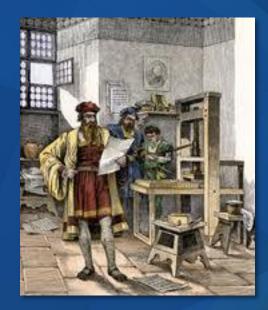
The Hopi mesas are located in northeastern Arizona in the plateau country where the Hopi clans began gathering a millennium ago. The clans were not strangers to the land at that time, for many had passed through this country during the migration period after the arrival from the other world. This was a predestined place, a chosen place, where they were to come together and settle while awaiting the return of the white brother. Presently there are approximately 9,000 Hopi living on the reservation established in 1802.¹ The original tract of land set aside for the use and occupancy of the Hopis comprised 2,500,000 acres. Due to encroachment by other Indians and the failure of the federal government to protect the land rights of the tribe, it has been reduced tody to 4,500,000 acres, two-thirds of which is still occupied by

Figure 4. THE HOPI LAND Owen Seumptewa, photograph, 1981 (Courtesy of the photographer, Second Mesa, Arizona)

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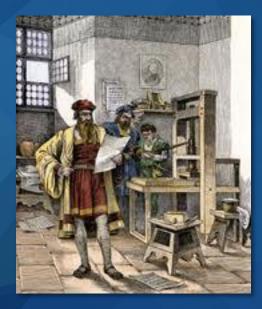


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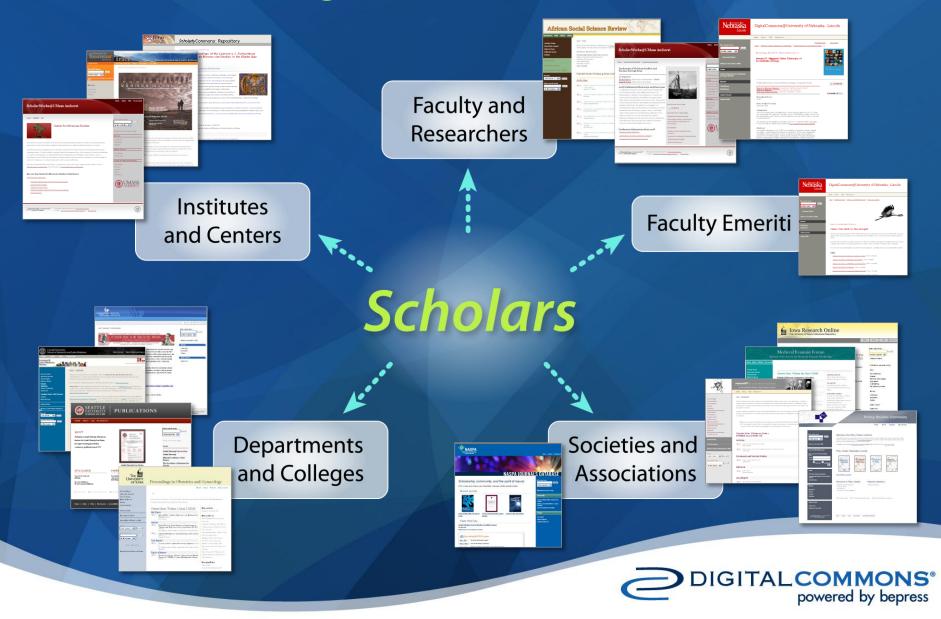
Publishing Today – The Possibilities

The question is no longer whether libraries should offer publishing services, but what kinds of services libraries will offer.

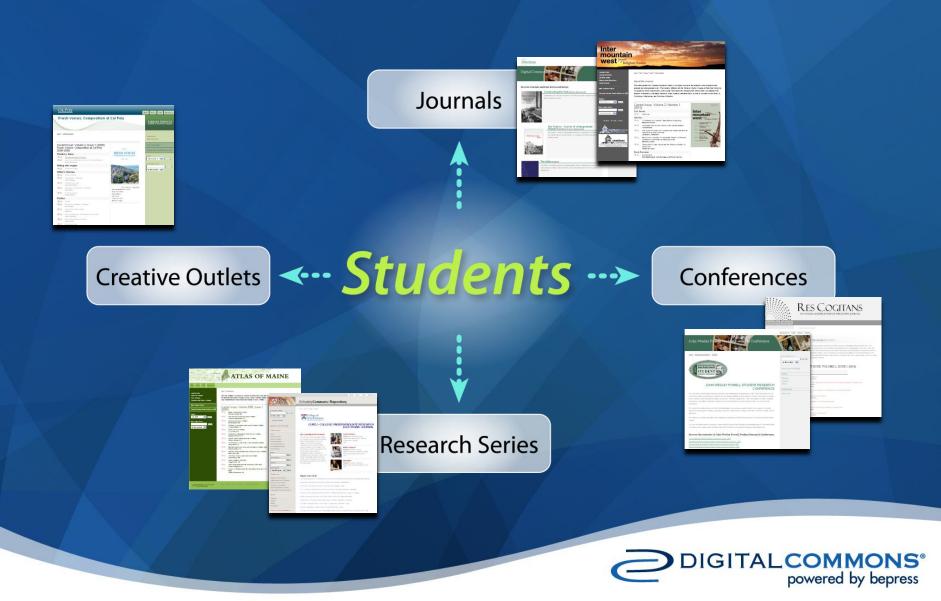
—Hahn, Karla L., 2008, 'Research Library Publishing Services: New Options for University Publishing,' Association of Research Libraries. Accessed at: <u>http://www.arl.org/bm~doc/research-library-publishing-services.pdf</u>



Publishing Services for Scholars



Services for Students



Trends

Accountability is important:

Economic pressures such as they are, the ability to prove the value of any new service offering is important.

Anecdotal, as well as data-driven metrics are part of that conversation



Accountability: One Example

U Mass Amherst: ETD benefits

http://digitalcommons.bepress.com/presentations/18/

All data and quotes taken from recent webinar: Megan Banach, UMass Amherst, "Managing ETDs with Digital Commons: A Case Study at UMass Amherst"

Efficiencies: "The Digital Commons submission process is very simple, you almost don't need instructions"



Accountability: One Example

Dissertations discoverability/readership comparison:

- Digital Commons: 284 downloads per dissertation, on average
- ProQuest: 7 downloads per dissertation, on average
- Print copy checkout in library: 1 to 2 per dissertation, on average

"Saving between \$20,000 and \$25,000 annually" (!)

